



# OPPORTUNITY PROFILE



## ASSISTANT VICE PRESIDENT, COMMERCIAL LENDER – ECONOMIC DEVELOPMENT DIVISION

For additional information, please contact:

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February 2021

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Northwest Bank - Assistant Vice President, Commercial Lender

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## ABOUT THE NORTHWEST BANK & TRUST

Northwest Bank & Trust Company is a family and employee-owned bank that has been part of the Quad Cities community for over 75 years. We value excellent experiences for both our customers and our employees, and know that every person working here is important to our success. Because of that, we encourage their ideas, celebrate their achievements, and promote their development.

## THE CANDIDATE

Do you love seeing new buildings going up? Do you get excited about business growth that helps build stronger communities in Iowa? Do you know who to connect with to make things happen? Northwest Bank & Trust Company in Davenport has a really interesting new position for someone just like you that will allow you to be part of creating billions of dollars in new projects. As a Commercial Lender in our Economic Development Division, you will be responsible for building relationships with municipalities and economic development practitioners and consultants across the state of Iowa to facilitate incentive financing.

No banking experience? Don't worry. We will teach you the banking part. What we need is for you to bring your already established network of economic development contacts and your current base of knowledge of the public finance sector. You are welcome to work remotely, and will be expected to travel to visit your contacts, with occasional overnight travel. Your ability to work independently with little supervision is extremely important, as is your ability to make compelling presentations both one on one, and to a group.

The minimum qualifications to be considered for this position are:

- Bachelor's Degree, preferably in business or finance
- 1 - 2 years of experience in the public finance sector or working with government agencies
- Preference given for experience working with tax increment financing

If you are the person we've described above, we want to meet you to get started on this exciting new project. Why join us? Northwest Bank is a community bank with an entrepreneurial spirit. We are constantly looking for ways to build on our success which means we are not afraid to think outside the box and do things differently.

We will provide you a working environment where you will understand why what you do matters. You will know how you are contributing to the overall success of our organization and will share in the pride of our accomplishments.

## COMPENSATION

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Salary will be competitive and commensurate with experience and qualifications in a range of \$65,000 - \$90,000 and includes base plus incentive compensation.

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## APPLICATION PROCESS

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Candidates for this position will be evaluated by Jorgenson Consulting. Only a limited number of the most highly qualified applicants meeting the requirements will be invited to participate in the interview process. For consideration, please submit letter of interest and résumé to [NorthwestBank-MN@jci-inc.net](mailto:NorthwestBank-MN@jci-inc.net)

## REFERENCES AND BACKGROUND CHECK

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There will be an extensive background and reference check of candidates. Once strong mutual interest has been established, candidates are asked to provide a list of references that should include, but not be limited to, a supervisor, a peer, a development client and a subordinate, as applicable. Candidates will be asked to sign an authorization to release information for the purpose of the background investigation, which may include verification of education, social media background, credit check, criminal and driving records. Should an offer be extended prior to the completion of these checks, the offer will be made contingent on the successful completion of the reference and background checks.

**NORTHWEST BANK is an Equal Opportunity Employer.**