

## JCI EXECUTIVE SEARCH EXPERIENCE

| ORGANIZATION                                   | LOCATION             | ORGANIZATION  | LOCATION             |
|--|----------------------|---|----------------------|
| <b>ALABAMA</b>                                 |                      | <b>FLORIDA continued</b>                            |                      |
| Birmingham Business Alliance                   | Birmingham, AL       | Greater Gainesville Chamber of Commerce             | Gainesville, FL      |
| Mobile Area Chamber                            | Mobile, AL           | Greater Osceola Partnership for Economic Prosperity | Kissimmee, FL        |
| Shoals Economic Development Authority          | Florence, AL         | Greater Tampa Chamber *                             | Tampa, FL            |
| <b>ARIZONA</b>                                 |                      | Jacksonville Downtown Investment Authority          | Jacksonville, FL     |
| Arizona Department of Commerce                 | Phoenix, AZ          | Jacksonville Econ Dev Commission *                  | Jacksonville, FL     |
| City of Chandler                               | Chandler, AZ         | Manatee Chamber                                     | Bradenton, FL        |
| City of Goodyear                               | Goodyear, AZ         | Metro Orlando Econ Development Commission *         | Orlando, FL          |
| City of Mesa                                   | Mesa, AZ             | Northern Palm Beach County Chamber                  | North Palm Beach, FL |
| City of Peoria                                 | Peoria, AZ           | Pasco Economic Development Council                  | Lutz, FL             |
| City of Phoenix                                | Phoenix, AZ          | Pensacola Bay Area Chamber *                        | Pensacola, FL        |
| City of Sierra Vista                           | Sierra Vista, AZ     | Tampa Bay Partnership                               | Tampa, FL            |
| Downtown Phoenix Partnership                   | Phoenix, AZ          | Team Volusia Economic Development Corp.             | Daytona Beach, FL    |
| Greater Phoenix Economic Council               | Phoenix, AZ          | <b>GEORGIA</b>                                      |                      |
| <b>ARKANSAS</b>                                |                      | Augusta Chamber of Commerce                         | Augusta, GA          |
| Bentonville/Bella Vista Chamber                | Bentonville, AR      | Brunswick/Glynn County Dev Authority                | Brunswick, GA        |
| Greater Hot Springs Chamber                    | Hot Springs, AR      | Carroll Tomorrow                                    | Carrollton, GA       |
| Northwest Arkansas Council                     | Northwest, AR        | Greater Dalton Chamber of Commerce                  | Dalton, GA           |
| <b>CALIFORNIA</b>                              |                      | Gwinnett Chamber                                    | Duluth, GA           |
| Econ Development Corporation of Shasta County  | Redding, CA          | Invest Atlanta *                                    | Atlanta, GA          |
| Inland Empire Economic Development Partnership | Riverside, CA        | Metro Atlanta Chamber of Commerce *                 | Atlanta, GA          |
| San Joaquin Partnership                        | San Joaquin, CA      | Savannah Economic Development Authority *           | Savannah, GA         |
| Stanislaus ED and Workforce Alliance           | Modesto, CA          | <b>HAWAII</b>                                       |                      |
| <b>COLORADO</b>                                |                      | Enterprise Honolulu                                 | Honolulu, HI         |
| Castle Rock Economic Development Council       | Castle Rock, CO      | <b>IDAHO</b>  |                      |
| Colorado Springs Econ Development Corp. *      | Colorado Springs, CO | Boise Metro Chamber                                 | Boise, ID            |
| Denver Metro Chamber                           | Denver, CO           | Regional Economic Development Corp of East Idaho    | Idaho Falls, ID      |
| Greater Colorado Springs Chamber & EDC         | Colorado Springs, CO | <b>ILLINOIS</b>                                     |                      |
| Jefferson Economic Council *                   | Jefferson County, CO | Effingham Growth Alliance                           | Effingham, IL        |
| Longmont Area Economic Council                 | Longmont, CO         | Heartland Partnership                               | Peoria, IL           |
| Northern Colorado Econ Development Corp.       | Larimer County, CO   | Intersect Illinois                                  | Chicago, IL          |
| Southeast Business Partnership                 | Englewood, CO        | McLean County Chamber                               | Bloomington, IL      |
| <b>DISTRICT OF COLUMBIA</b>                    |                      | Quad City Development Group                         | Rock Island, IL      |
| Greater Washington Initiative                  | Washington D.C.      | Village of Downers Grove                            | Downers Grove, IL    |
| Washington D.C. Marketing Center               | Washington D.C.      | Will County Center for Econ Development             | Joliet, IL           |
| <b>FLORIDA</b>                                 |                      | <b>INDIANA</b>                                      |                      |
| Business Dev Board of Martin County            | Stuart, FL           | Central Indiana Corporate Partnership               | Indianapolis, IN     |
| Clay County Chamber & EDC                      | Orange Park, FL      | Economic Development of Wayne County                | Richmond, IN         |
| Downtown Development Authority                 | Miami, FL            | Ft. Wayne/Allen County Econ Dev Alliance            | Ft. Wayne, IN        |
| Economic Council of Palm Beach County          | West Palm Beach, FL  | Greater Lafayette Commerce                          | Lafayette, IN        |
| Enterprise Florida, Inc.                       | Orlando, FL *        | Hendricks County Economic Dev Corp.                 | Plainfield, IN       |
| Florida's Great Northwest, Inc.                | Destin, FL           | Indianapolis Economic Development Corp.             | Indianapolis, IN     |
|  |                      | Indy Partnership                                    | Indianapolis, IN     |

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| <b>INDIANA continued</b>                         |                   | <b>MICHIGAN</b>                                 |                   |
| Radius Indiana                                   | Bedford, IN       | Albion Economic Development Corp                | Albion, MI        |
| Southwest Indiana Chamber of Commerce            | Evansville, IN    | City of Port Huron                              | Port Huron, MI    |
|  |                   | Class for World-Class Communities               | Benton Harbor, MI |
| <b>IOWA</b>                                      |                   | Econ Dev Alliance of St. Clair County           | Port Huron, MI    |
| Davenport One                                    | Davenport, IA     | Enterprise Group of Jackson, Inc.               | Jackson, MI       |
| Siouxland Initiative                             | Sioux City, IA    | Lansing Economic Area Partnership               | Lansing, MI       |
| Quad City Development Group                      | Davenport, IA     | Michigan Economic Development Corp. *           | Lansing, MI       |
|  |                   | Midland County Econ Development Corp.           | Midland, MI       |
| <b>KANSAS</b>                                    |                   | Muskegon Economic Growth Corp.                  | Muskegon, MI      |
| Go Topeka  | Topeka, KS        | Shiawassee Area Chamber                         | Owosso, MI        |
| Great Plains Development Authority               | Parsons, KS       | Southwest Michigan First                        | Kalamazoo, MI     |
| Greater Wichita Econ Dev Coalition               | Wichita, KS       | The Right Place, Inc.                           | Grand Rapids, MI  |
| Hutchinson/Reno County Chamber                   | Hutchinson, KS    |   |                   |
| WI/SE Partnership for Growth                     | Wichita, KS       | <b>MINNESOTA</b>                                |                   |
|  |                   | Minneapolis Regional Chamber                    | Minneapolis, MN   |
| <b>KENTUCKY</b>                                  |                   | <b>MISSISSIPPI</b>                              |                   |
| Bowling Green Area Chamber                       | Bowling Green, KY | Columbus Chamber and Economic Dev Corp.         | Columbus, MS      |
| Greater Louisville, Inc. *                       | Louisville, KY    | Columbus-Lowndes Development LINK *             | Columbus, MS      |
| Greater Owensboro Economic Development Corp      | Owensboro, KY     | Hancock County Development Commission           | Bay St. Louis, MS |
| Kentucky Cabinet for Economic Development        | Frankfort, KY     | Vicksburg-Warren County EDF/Port Commission     | Vicksburg, MS     |
| Madisonville-Hopkins County Econ Dev Corp.       | Madisonville, KY  |   |                   |
| Northern Kentucky Chamber                        | Fort Mitchell, KY | <b>MISSOURI</b>                                 |                   |
| Tri-County Economic Development Corp.            | Covington, KY     | Downtown Council of Kansas City                 | Kansas City, MO   |
|  |                   | Downtown St. Louis Inc.                         | St. Louis, MO     |
| <b>LOUISIANA</b>                                 |                   | Economic Development Corp of Kansas City *      | Kansas City, MO   |
| Baton Rouge Chamber                              | Baton Rouge, LA   | Kansas City Area Development Council            | Kansas City, MO   |
| Greater New Orleans, Inc.*                       | New Orleans, LA   | Missouri Partnership                            | St. Louis, MO     |
| Jefferson Parish ED Commission                   | Metairie, LA      | St. Louis Development Corp.                     | St. Louis, MO     |
| Louisiana Economic Development *                 | Baton Rouge, LA   | St. Louis Regional Chamber (RCGA) *             | St. Louis, MO     |
| Metro Vision                                     | New Orleans, LA   |   |                   |
| New Orleans Chamber                              | New Orleans, LA   | <b>MONTANA</b>                                  |                   |
| St. Bernard Econ Development Foundation          | St. Bernard, LA   | Great Falls Development Authority               | Great Falls, MT   |
|  |                   | Missoula Economic Partnership                   | Missoula, MT      |
| <b>MAINE</b>                                     |                   | <b>NEBRASKA</b>                                 |                   |
| Aroostook Partnership for Progress               | Caribou, ME       | State of Nebraska, Dept of Economic Development | Lincoln, NE       |
|  |                   | <b>NEVADA</b>                                   |                   |
| <b>MARYLAND</b>                                  |                   | Las Vegas Regional Econ Development Corp. *     | Las Vegas, NV     |
| Baltimore Development Corp.                      | Baltimore, MD     |   |                   |
| Frederick County Economic Development Commission | Frederick, MD     | <b>NEW MEXICO</b>                               |                   |
| Greater Baltimore Alliance                       | Baltimore, MD     | Amarillo Economic Development Corp              | Amarillo, TX      |
| Howard County Econ Development Authority         | Columbia, MD      | Albuquerque Economic Development Inc.           | Albuquerque, NM   |
| Maryland Economic Development Commission         | Baltimore, MD     | Carlsbad Development Corp.                      | Carlsbad, NM      |
| Prince George's County Chamber                   | Lanham, MD        | Mesilla Valley Econ Development Alliance        | Las Cruces, NM    |
| Prince George's County Econ Dev Corp.            | Landover, MD      | New Mexico Economic Development Corp.           | Santa Fe, NM      |
|  |                   | New Mexico Partnership                          | Albuquerque, NM   |

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| <b>NEW YORK</b>                              |                            | <b>OKLAHOMA</b>                             |                    |
| Albany-Colonie Regional Chamber              | Albany, NY                 | Bartlesville Development Corp.              | Bartlesville, OK   |
| Buffalo Niagara Enterprise                   | Buffalo, NY                | Lawton Fort Sill Chamber                    | Lawton, OK         |
| City of Buffalo                              | Buffalo, NY                | Tulsa Metro Chamber *                       | Tulsa, OK          |
| Cornell AG Food & Tech Park                  | Geneva, NY                 | Muskogee Port Authority                     | Muskogee, OK       |
| Erie County Industrial Development Authority | Buffalo, NY                |   |                    |
| Greater Rochester Enterprise                 | Rochester, NY              | <b>PENNSYLVANIA</b>                         |                    |
| Insyte Consulting                            | Buffalo, NY                | Greater Wilkes-Barre Chamber                | Wilkes-Barre, PA   |
| Jefferson County Industrial Dev Authority    | Watertown, NY              | Lancaster Alliance                          | Lancaster, PA      |
| Saratoga County Prosperity Partnership       | Malta, NY                  | Lehigh Valley Economic Development Corp.    | Allentown, PA      |
|  |                            | Penn's Northeast                            | Pittston, PA       |
|  |                            | Pittsburgh Downtown Partnership             | Pittsburgh, PA     |
| <b>NORTH CAROLINA</b>                        |                            | <b>SOUTH CAROLINA</b>                       |                    |
| BEST NC                                      | Raleigh, NC                | Charleston Regional Development Authority   | Charleston, SC     |
| Business High Point, Inc.                    | High Point, NC             | Clemson University - ICAR                   | Greenville, SC     |
| Chatham Economic Development Corporation     | Pittsboro, NC              | South Carolina Department of Commerce       | Columbia, SC       |
| Cumberland County Business Council           | Fayetteville, NC           |   |                    |
| Davidson Vision                              | Davidson, NC               | <b>SOUTH DAKOTA</b>                         |                    |
| Downtown Durham, Inc. *                      | Durham, NC                 | Aberdeen Development Corporation            | Aberdeen, SD       |
| Downtown Winston-Salem Partnership           | Winston-Salem, NC          | Sioux Falls Development Foundation          | Sioux Falls, SD    |
| Fayetteville Area Econ Development Corp.     | Fayetteville, NC           | Yankton Office of Economic Development *    | Yankton, SD        |
| Greater Durham Chamber *                     | Durham, NC                 |   |                    |
| Greensboro Chamber of Commerce               | Greensboro, NC             | <b>TENNESSEE</b>                            |                    |
| Greensboro Partnership                       | Greensboro, NC             | Chattanooga Area Chamber                    | Chattanooga, TN    |
| High Point University                        | High Point, NC             | Maury County Chamber/Econ Dev Alliance      | Columbia, TN       |
| Piedmont Triad Partnership *                 | Greensboro, NC             | Memphis Regional Chamber                    | Memphis, TN        |
| Research Triangle Foundation                 | Research Triangle Park, NC | Washington County Econ Dev Council          | Johnson City, TN   |
| North Carolina Railroad Company              | Raleigh, NC                |   |                    |
| Rowan County Chamber/RowanWORKS *            | Salisbury, NC              | <b>TEXAS</b>                                |                    |
| Triangle Community Foundation                | Durham, NC                 | Amarillo Economic Development Corp.         | Amarillo, TX       |
| Wilkes County Econ Development Corp.         | North Wilkesboro, NC       | City of Carrollton                          | Carrollton, TX     |
|  |                            | City of Dallas *                            | Dallas, TX         |
|  |                            | City of Irving                              | Irving, TX         |
| <b>NORTH DAKOTA</b>                          |                            | City of San Antonio                         | San Antonio, TX    |
| Grand Forks Regional Econ Dev Corp.          | Grand Forks, ND            | Corpus Christi Chamber of Commerce          | Corpus Christi, TX |
| Greater Fargo Moorhead Econ Dev Corp.*       | Fargo, ND                  | Corpus Christi Regional Econ Dev Corp.      | Corpus Christi, TX |
|  |                            | Downtown Amarillo, Inc.                     | Amarillo, TX       |
| <b>OHIO</b>                                  |                            | Galveston Econ Development Partnership      | Galveston, TX      |
| Cincinnati USA Chamber *                     | Cincinnati, OH             | Greater Austin Chamber                      | Austin, TX         |
| City of Cleveland                            | Cleveland, OH              | Greater Irving-Las Colinas Chamber          | Irving, TX         |
| City of Dayton                               | Dayton, OH                 | Greater Houston Partnership *               | Houston, TX        |
| Clermont Chamber of Commerce                 | Milford, OH                | Greater San Marcos Econ Development Corp.   | San Marcos, TX     |
| Cuyahoga County                              | Cleveland, OH              | Greater Wichita Falls Chamber and Industry  | Wichita Falls, TX  |
| Dayton Development Coalition                 | Dayton, OH                 | Lufkin-Angelina County Chamber of Commerce  | Lufkin, TX         |
| Greater Cleveland Growth Assoc.              | Cleveland, OH              | Real Estate Council of Austin               | Austin, TX         |
| Greater Findlay Inc.                         | Findlay, OH                | SA Works                                    | San Antonio, TX    |
| Growth Partnership of Ashtabula County       | Jefferson, OH              | San Antonio Economic Development Foundation | San Antonio, TX    |
| Jobs Ohio                                    | Columbus, OH               | Sherman Economic Development Corporation    | Sherman, TX        |
| Toledo Regional Growth Partnership           | Toledo, OH                 |   |                    |
| Wayne Economic Development Council *         | Wooster, OH                |   |                    |

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| <b>VIRGINIA</b>                                |                    |
| City of Virginia Beach                         | Virginia Beach, VA |
| Franklin-Southampton Economic Development Inc. | Franklin, VA       |
| Greater Richmond Partnership                   | Richmond, VA       |
| Hampton Roads Chamber                          | Norfolk, VA        |
| Hampton Roads Econ Dev Alliance                | Norfolk, VA        |
| Martinsville-Henry Econ Dev Corp.              | Martinsville, VA   |
| Peninsula Alliance                             | Newport News, VA   |
| Prince William County                          | Prince William, VA |
| Stafford County                                | Stafford, VA       |
| Virginia Economic Development Partnership *    | Richmond, VA       |
| <b>WEST VIRGINIA</b>                           |                    |
| MidOhio Valley Roundtable                      | Parkersburg, WV    |
| West Virginia Development Office               | Charleston, WV     |
| <b>WISCONSIN</b>                               |                    |
| Forward Janesville                             | Janesville, WI     |
| Greater Green Bay Chamber of Commerce          | Green Bay, WI      |
| Kenosha Area Business Alliance                 | Kenosha, WI        |
| <b>WYOMING</b>                                 |                    |
| Casper Area Economic Development Alliance      | Casper, WY         |

\*INDICATES MULTIPLE SEARCHES